imc
innovation.management.consulting

„More than a benefit: occupational provision that motivates employees and strengthens companies.“

Systematic risk analysis
for business clients
in accordance with DIN 77235

Founder and leader of
her own business with
multimillion-euro revenue

Occupational pensions as
an advantage in the
competition for skilled talent



Jana Liebsch
Occupational Pensions
& Corporate Risk Protection

Foresight. Substance. Responsibility.
– Identifying risks, shaping provision, developing and retaining employees.

Expertise

Occupational Pensions
– benefit plans that build loyalty

Corporate Risk Protection in accordance with DIN 77235
– systematic assessment of business risks

Advisory for the Public Sector
– identifying and closing pension gaps

Structured Needs Analysis
– analysis before product

Entrepreneurial Perspective
– decisions seen in the context of business

Clear Communication
– making complex matters understandable

Curriculum Vitae - Jana Liebsch

2019 – today
tecis Finanzdienstleistungen AG
Financial Advisor
Built and leads her own advisory organization with annual revenue of approximately EUR 10 million; built and leads the team; occupational pensions, corporate risk protection and public-sector advisory; IHK qualifications pursuant to § 34d and § 34f of the German Trade Regulation Act (GewO)

2011 – 2019
Self-Employment and Teaching
Owner, Fitness & Nutrition Consultancy; Teacher of Music & Physical Education
Personal training, nutrition counseling and fitness management as a self-employed business owner, presenting her own concepts at trade fairs including FIBO; subsequently teaching music and physical education

2008 – 2011
Studies in Fitness Management
Bachelor of Arts
Foundations in business administration and sports science, specializing in the management of service businesses